

#### PRESS RELEASE

#### E-commerce exceeds 12.8 billion euros in Spain in the third quarter of 2020up 2.5% from last year

**Madrid, 9 April, 2021.—** E-commerce turnover in Spain has increased in the third quarter of 2020 with a year-on-year growth of 2.5% to total 12.801 billion euros, according to the latest e-commerce data available on the **CNMCData** website.

# QUARTERLY TREND IN E-COMMERCE TURNOVER AND YEAR-ON-YEAR VARIATION (millions of euros and percentage)

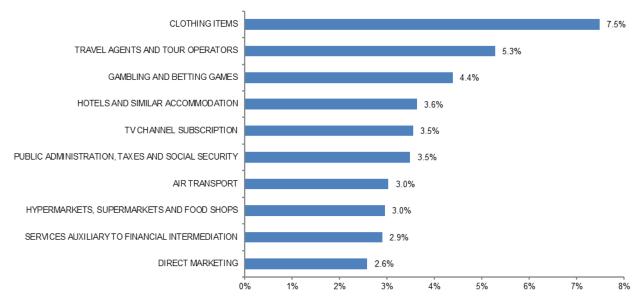


Source: CNMC

The activity sectors with the highest revenue were clothing, with 7.5% of the total turnover; followed by travel agents and tour operators, with 5.3%, and gambling and betting games taking third place with 4.4%.



THE TEN AREAS OF ACTIVITY WITH THE HIGHEST PERCENTAGE OF E-COMMERCE TURNOVER (III-20, percentage)



Source: CNMC

As regards the number of transactions, in the third quarter of 2020 more than 258 million transactions were registered - up 22.9%. Gambling and betting games lead the ranking in terms of sales (6.6%).

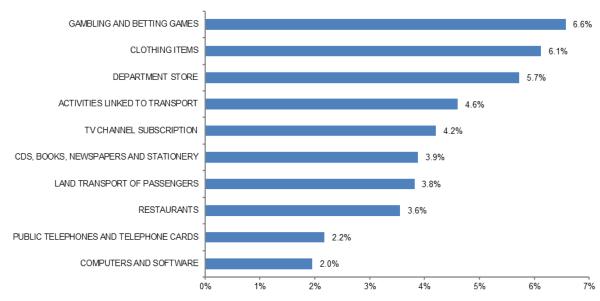
QUARTERLY TREND IN THE NUMBER OF E-COMMERCE TRANSACTIONS AND YEAR-ON-YEAR VARIATION (millions of transactions and percentage)



Source: CNMC



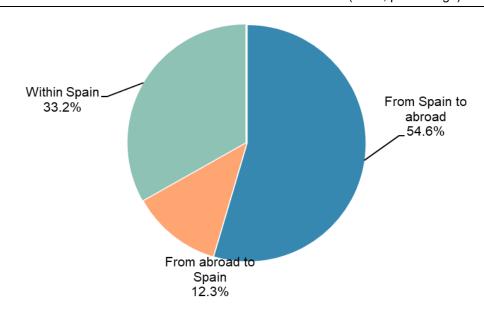
THE TEN AREAS OF ACTIVITY WITH THE HIGHEST PERCENTAGE OF E-COMMERCE TRANSACTIONS (III-20, percentage)



Source: CNMC

In terms of geographical segmentation, Spanish e-commerce websites have earned 45.5% of the revenue from the third quarter of 2020. The remaining 54.6% corresponds to purchases originating in Spain carried out through e-commerce websites in foreign locations.

#### E-COMMERCE TURNOVER SEGMENTED GEOGRAPHICALLY (III-20, percentage)



Source: CNMC



The external balance (the difference between what is purchased on Spanish websites from foreign locations and what is purchased in Spain from foreign locations) shows a deficit of 5.416 billion euros.

### QUARTERLY TREND IN E-COMMERCE TURNOVER SEGMENTED GEOGRAPHICALLY (millions of euros)

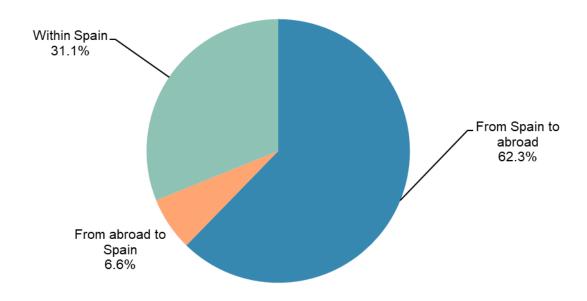


Source: CNMC

Broken down into number of transactions, 37.7% of sales were registered on Spanish websites and 62.3% on foreign websites.

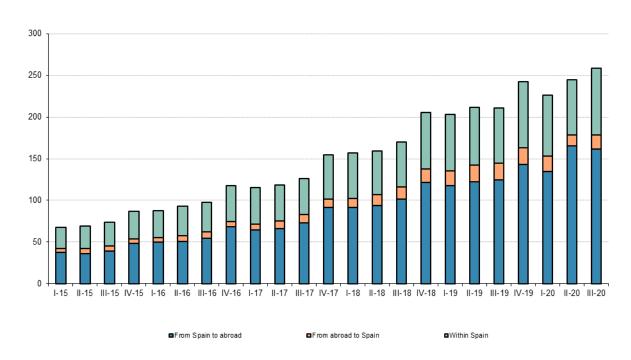


NUMBER OF E-COMMERCE TRANSACTIONS SEGMENTED GEOGRAPHICALLY (III-20, percentage)



Source: CNMC

# QUARTERLY TREND IN E-COMMERCE TRANSACTIONS SEGMENTED GEOGRAPHICALLY (millions of transactions)

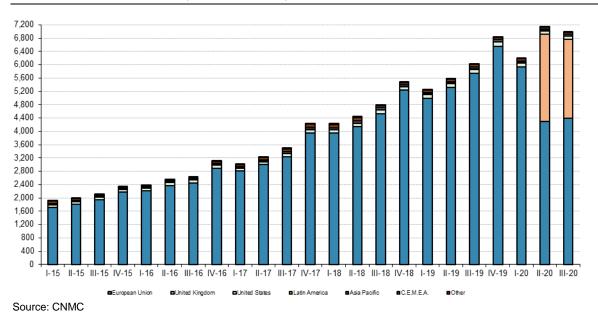


Source: CNMC

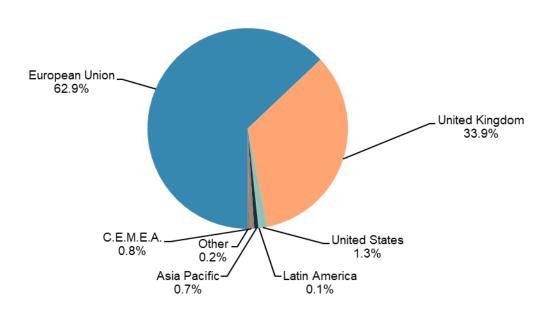


The turnover of transactions originating in Spain that were sent to foreign locations totalled 6.986 billion euros - up 15.8% on the figure from the third quarter of the previous year. 62.9% of purchases from Spain with destinations in foreign locations was sent to countries within the European Union.

QUARTERLY TREND IN E-COMMERCE TURNOVER FROM SPAIN TO FOREIGN LOCATIONS BY GEOGRAPHICAL AREA (millions of euros)



E-COMMERCE TURNOVER FROM SPAIN TO FOREIGN LOCATIONS BY GEOGRAPHICAL AREA (III-20, percentage)



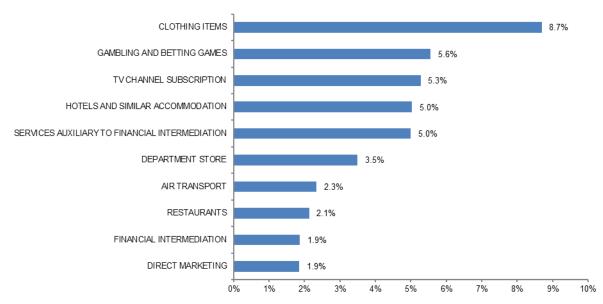
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Source: CNMC



The areas of activity with the greatest turnover from Spain sent to foreign locations are clothing (with 8.7%), gambling and betting games (5.6%), and TV channel subscription (5.3%).

THE TEN AREAS OF ACTIVITY WITH THE HIGHEST PERCENTAGE OF E-COMMERCE TURNOVER FROM SPAIN TO FOREIGN LOCATIONS (III-20, percentage)

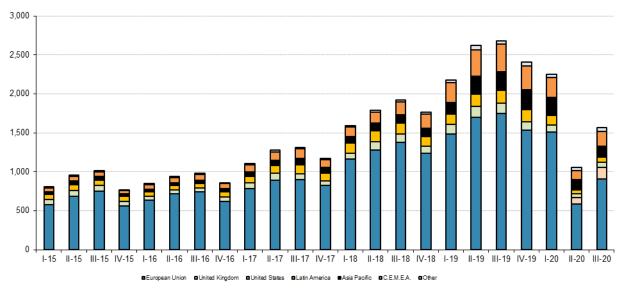


Source: CNMC

Meanwhile, sales from Spanish websites to foreign locations have reached a turnover of 1,570 million euros - down 41.3% on the figure from the third quarter of the previous year. 57.7% of purchases from foreign locations originated in countries within the European Union.

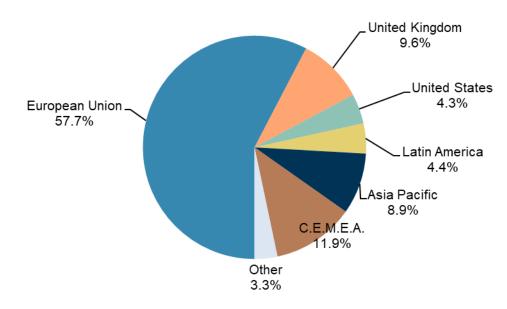


# QUARTERLY TREND IN E-COMMERCE TURNOVER FROM FOREIGN LOCATIONS TO SPAIN BY GEOGRAPHICAL AREA (millions of euros)



Source: CNMC

### DISTRIBUTION OF E-COMMERCE TURNOVER FROM FOREIGN LOCATIONS TO SPAIN BY GEOGRAPHICAL AREA (III-20, percentage)

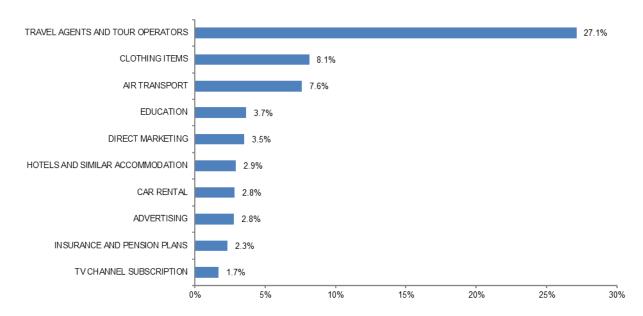


Source: CNMC



Furthermore, areas of activity related with the tourism sector (including travel agencies, air transport, land transport, car rental and hotels) account for 41.3% of the purchases made on Spanish e-commerce websites from foreign locations.

### THE TEN AREAS OF ACTIVITY WITH THE HIGHEST PERCENTAGE OF E-COMMERCE TURNOVER FROM FOREIGN LOCATIONS TO SPAIN (III-20, percentage)

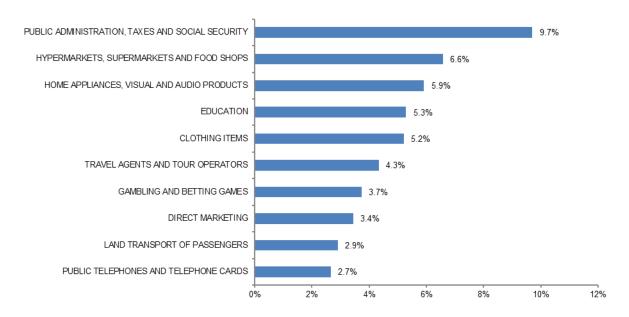


Source: CNMC

Revenue from e-commerce within Spain (purchases made in Spain on Spanish websites) experienced a year-on-year growth of 12.2%, reaching 4.244 billion euros. Public administration, taxes and social security accounts for 9.7% of turnover within Spain, followed by hypermarkets, supermarkets and food shops (6.6%).



# THE TEN AREAS OF ACTIVITY WITH THE HIGHEST PERCENTAGE OF E-COMMERCE TURNOVER WITHIN SPAIN (III-20, percentage)



Source: CNMC

More data on **CNMCData**.